

The Allreal Group

Allreal combines a stable-income real estate portfolio with the activities of a general contractor (development and realisation). The value of the real estate portfolio amounts to CHF 4.16 billion. In fiscal 2018, the project volume effectively handled amounted to CHF 352 million. Allreal employs a staff of over 230 in Zurich, Berne and Cham. Allreal's headquarters are located in Zurich and the company operates in Switzerland only. Allreal Holding AG is listed on the stock exchange.

Real Estate division

Portfolio Management: Management and development of a stable-income real estate portfolio consisting of office buildings and residential properties located in Switzerland's business centres. Buying of individual properties or real estate portfolios subsequently optimised for profit potential and either kept or sold, depending on the aim and market situation.

Building Management: The supervision of external service providers commissioned with the maintenance and operation of yield-producing properties and their technical facilities. This includes, especially, verifying the services performed and a periodic invitation to tender for service and maintenance contracts.

Real Estate Management: Allreal operates its own facility management organisation that manages a substantial part of the yield-producing properties. Furthermore, Allreal collaborates with companies that have strong local roots.

Projects & Development division

Development: Development of projects within the whole real estate range for private and institutional investors and owners, and for the own portfolio. Allreal's development offers the

whole range of services from one source, from the acquisition via the idea through to the final planning stage, focusing on competitive yield and the best possible added value.

Realisation: Planning and realisation of buildings of any size and complexity – new construction, conversion or refurbishment – in the required quality and within budgets and deadlines.

As Allreal is not involved or financially invested in the building or the building-related trades, its independence and transparency in awarding contracts are maintained at all times. Contracts are awarded only on the basis of objective and economic criteria.

Facts and figures 2018 financial year

Real estate portfolio	CHF 4.16 billion
Rental income	CHF 195 million
Projects and development project volume	CHF 352 million
Staff (FTE)	216
Net profit	CHF 161 million
Return on equity	7.3 percent
Profit distribution yield	4.2 percent
Market capitalisation	CHF 2.4 billion

Allreal Group
Roger Herzog

Finance & Controlling
Thomas Wapp

Internal audit
Bruno Schelling

Sales/Contracting
Peter Pantucek

Internal owner
organisation
Angelo Moser

Communications
Reto Aregger

Human Resources
Barbara Tomezzoli

Real Estate
Alain Paratte

Projects & Development
Roger Herzog

Portfolio Management
Alain Paratte

Building Management
Mathias Knellwolf

Real Estate
Management
Michael Oppliger

Development
Stefan Dambacher

Calculation
Armin Lisibach

Realisation Zurich
Management team

Berne branch
Stefan Ringler

Acquisition
Barbara Herrgott

Construction 2
Heinz Muntwyler

Project Development
Murat Özküp Steiner

Construction 3
Andreas Gredig

Refurbishment &
Conversion
Felix Wuhrmann

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